

Tarek Sabah Khoury

Bdebba, Al-Koura- North Lebanon

Nationality: Lebanese, and Cameroonian

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CAREER OBJECTIVE

I am an entrepreneur owning a hydroponic/organic farm. Given the current situation and crisis in Lebanon and the challenges facing entrepreneurs and small businesses, I moved to Cameroon, while still supervising my company in Lebanon (Mr.Leaves, as per below); yet, I am looking for a better position that suits my profile (agri-business, forestry, project management).

EDUCATION

Bachelor Degree in Business Administration

September 2007- February 2011

University of Balamand El-Koura Lebanon

Freshman Degree

October 1992- June 2007

Lady of Balamand high school, El-Koura Lebanon

PROFESSIONAL EXPERIENCE

Operations Manager

February 2020 -Present

M.K Groupe Khoury, Cameroon

- Managing all the operations that took place in the sawmill and the supplying forest while abiding by the international standards and regulations
- Managing and directing a team of 190 labors in the sawmill and the forest
- Keeping track of all of the sawing contracts and their shipping (local and international)
- Following up on all the spare parts and legal documents needed to accomplish the daily tasks
- Setting the work plan for the upcoming year and sending it to the head office for budget forecasts
- Overseeing the road maintenance work in the area to avoid transportation challenges and delays

Owner/Entrepreneur

September 2014 -Present

Mr.Leaves, Bdebba Al-Koura, North Lebanon

- Managing and supervising an indoor hydroponic farm and several greenhouses of different sizes and shapes, where different leaves and vegetables are grown (i.e. head lettuce, kale, wild arugula, mesclun salad, aromatic herbs and other greens)
- Managing all the sales, customers' calls and services, budgets, discounts and pricings, delivery, planning the growing cycle and all the nutrient application to each plant in the farm
- Establishing connections in the food and beverages industry by selling to restaurants, caterings, supermarkets and to direct customers at the farm
- Maintaining up to date knowledge of products as well as new technologies in agriculture
- Ensuring that equipment and machinery are adequately maintained and promptly repaired
- Enforcing safety and health policies and procedures as well as monitoring quality standards

Manager

February - May 2014

Rad Forest, Takoradi Ghana

- Managing all the operations that took place in the company
- Keeping track of all of the sales orders (local and international)

Manager

April 2010-January 2014

International For Woodwork, Bechmezzine Al-Koura, North Lebanon

- Assisted in establishing the family-owned company and worked as a manager
- Completing all the paper work and taking care of all the legal papers, VAT and insurance, etc.
- Helping the accounting department
- Monitoring the import and export of goods and ordering of raw material
- Setting the marketing strategy of the company, checking the production line day to day and monitoring the sales of the company
- Setting the pricing of final goods
- Managing a team by establishing a very good relationship to insure the stability of the company

Student Work at the Business Laboratory

September 2010- January 2011

*University of Balamand, Kalhat, Lebanon***Intern**

August-September 2009

*Bank Audi, Amioun Al-Koura, North Lebanon***Part-Time Sales Man**

March 2009-February 2010

*Fabulous Store, Kfarsaroun Al-Koura, North Lebanon***MEMBERSHIPS****QOOT Cluster- Lebanon Agrifood Innovation Cluster**

March 2019-Present

Mr. Leaves is a member of the Qoot cluster, which is the first Lebanese agri-food consortium that brings together Lebanese enterprises, rising SMEs, multinational companies, knowledge providers, support institutions, and investment entities to collaboratively catalyze and innovate the agri-food sector in Lebanon.

WORKSHOPS**Trade Mission to the Netherlands 2019-** October 10 and 11, 2019

Attended the trade mission of Lebanese businesses to the Netherlands organized by the Embassy of the Netherlands in Beirut with the support of the Lebanese Dutch Business Association and the MENA Business Council in the Netherlands. Mr. Leaves was among the 22 companies operating in the Food and Agro-Food industry in Lebanon who had the chance to visit the Food valley NL, the Wageningen University & Research also the Friesland Campina Innovation Center in the Netherlands. The trade mission also included B2B meetings with interested members of the Dutch business community based on profiles of the Lebanese delegation members.

CERTIFICATES

Certificate of completion from BIAT center on "Business planning"- April 2010

SKILLS

- Proven management experience
- Good communication, interpersonal and collaboration skills
- Agriculture and agri-management
- 5 years of experience in seeds development
- Familiarity with computer applications including Microsoft Office (Excel, PowerPoint, Word)
- Fluency in Arabic, English and French languages (spoken and written)